

SMART & PRO-FRIENDLY:

How adorne® and radiant® with Netatmo navigate frequent pain points to benefit contractors

adorne® & radiant®
WITH
Netatmo



SMART, SMART, SMART.

Homeowners today can't seem to get enough smart technology. But for all the ease and convenience consumers hope to gain from smart technology, the request often equates to complication and hassle for contractors and integrators. Time is money, after all, and nobody wants to be bogged down by long installations, overly involved setup, or worst of all, bothersome callbacks that are really about Internet coverage and operator error.

If only someone would design a smart solution that offers the benefits homeowners want, while alleviating those costly pain points for the pro....

Well, actually, Legrand did. By using the smart technology of Netatmo to develop smart lighting solutions made with the pro in mind.

Here are 3 key ways the adorne® and radiant® with Netatmo solutions make going smart easier on you:

1 No wiring needed for 3-way or one-touch Scene Control = Faster, Flexible Installation

What looks like a switch, and works like a switch, but can be added to any wall or surface without any cuts or wiring? Legrand's Wireless Smart Switches and Dimmers with Netatmo, that's what.

Efficiently powered by long-lasting battery, these wireless devices allow you to add multi-location control anywhere it's wanted in a matter of minutes. Using the included mounting adhesive, simply stick this clever switch in place. Alternatively, screw on to cover an existing not-so-smart switch without having to mess with the wires. This is especially helpful for projects with vaulted ceilings, exposed brick walls and other design elements that make cutting and pulling difficult or prohibitive. Wireless devices with Netatmo are available for 3-way switch or dimmer use, as well as for one-touch scene control with the Home/Away and Wake/Sleep Wireless Smart Switch options. What a fast, easy way to add control, range and functionality to any adorne or radiant with Netatmo installation.



legrand®



2 Weak Wi-Fi won't be your problem = Fewer Callbacks

Wi-Fi is great...but it's also finite and frequently temperamental.

Whether due to too many connected devices, distance from the router, or structural details, most homes have at least an area or two where their signal strength tends to weaken. When a solution relies entirely on a home's Wi-Fi signal for operation and communication, those weak spots can snowball into perceived performance issues and customer dissatisfaction. But by using smart products built on the Netatmo platform, this scenario can be bypassed entirely.

Any adorne or radiant with Netatmo solution starts with a Smart Gateway, which connects to the home's Wi-Fi network for communication. Then the Gateway establishes its own dedicated, ultra-reliable mesh network that will be what connects all smart switches, dimmers, outlets, plug-ins and wireless devices you add to the installation. And because it is a mesh network, the range extends and the connection strengthens with every added device. This means you can add up to 100 switches, dimmers and/or outlets in a single installation, and that you can install them as far from the router as the house's layout necessitates, without all the devices competing for or straining the Wi-Fi. This is the ideal way to create a total home solution. So long as the farthest-most smart switch or outlet is at least within 30 feet of any of the other smart switches or outlets, it will operate with the same full and robust connection as it would if it were situated directly next to the Gateway. With that kind of reliability, you can finish up knowing there won't be any callbacks due to a Wi-Fi network that just can't keep up.

Plus, should your client still encounter issues after installation, Wi-Fi related or otherwise, the solution's app provides a searchable FAQ for troubleshooting and directs users to Legrand's own support teams for any outstanding questions or concerns. All helping to reduce the post-install burden on you.

3 Compatibility with Smart Assistants and Open API = Customer-pleasing Features & Functionality

The word "smart" carries a lot of expectation. When customers ask for smart technology in their homes, frequently they are envisioning features and benefits that stretch beyond the scope of a single solution.

Through the Netatmo platform, the adorne and radiant smart lighting solutions integrate easily with other smart products to help you create a cohesive ecosystem that checks all your clients' boxes. Ready compatibility with Amazon Alexa, Google Assistant and Apple HomeKit grants the convenience of voice control for any adorne or radiant with Netatmo solution, while fitting the smart devices into multi-faceted scenes or activities featuring other smart products. The solutions also feature an open API (available at developer.legrand.com as part of the Works With Legrand program) that makes it possible to integrate them with third-party home automation systems, adding the benefits of advanced smart lighting to comprehensive control systems for security, climate, entertainment and more. This makes for a much simpler path to fully satisfied clients.

designed to be better.